

**LEGISLATIVE SERVICES AGENCY
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FISCAL IMPACT STATEMENT

LS 6272

BILL NUMBER: SB 370

NOTE PREPARED: Feb 27, 2012

BILL AMENDED: Jan 23, 2012

SUBJECT: Funeral Services Courtesy Cards.

FIRST AUTHOR: Sen. Mishler

FIRST SPONSOR: Rep. Foley

BILL STATUS: As Passed House

FUNDS AFFECTED: ☒ **GENERAL**
DEDICATED
FEDERAL

IMPACT: State

Summary of Legislation: The bill provides for the Board of Funeral and Cemetery Service (BFCS) to create a courtesy card for funeral directors licensed in states that border Indiana, beginning January 1, 2013, that authorizes funeral directors to provide certain funeral services in Indiana.

Effective Date: July 1, 2012.

Explanation of State Expenditures: *Summary:* The Professional Licensing Agency (PLA) as the administrative agency for all state professional boards and committees would produce the courtesy cards for qualifying border state funeral directors. The expenditures to produce the cards and prepare the forms for registration would likely be mitigated by fee revenue generated by applicants. The increase in expenditures would depend on the number of persons applying for the proposed courtesy card. Cost would be minimized if the PLA were allowed to place the required registration form on the PLA website for download by potential applicants.

In addition, there would be indeterminable administrative costs for the PLA to process and regulate applicants for the courtesy card. Courtesy cards would be valid for the time period consistent with other board licenses and as established by the BFCS.

Background Information: The cost to print a pocket card license is approximately \$0.53. Assuming a similar-sized card was used to produce the courtesy card and about 400 funeral directors in the border states were to apply, the cost to produce the cards would be approximately \$212.

Explanation of State Revenues: Summary: The fee for the courtesy card would be set by rule by the BFCS. The fee-setting criteria would have to consider the fees charged by the border states for their courtesy cards and would have to cover the cost of issuing cards in Indiana. The amount of revenue that could be generated by this proposal is indeterminable and would depend on the fee set by the BFCS and the number of future courtesy card applicants.

Background Information: There are an estimated 3,980 persons that were employed in a border state as a funeral director as of May 2010. The data shows that there are more persons licensed than currently practicing as an employed funeral director. The following table depicts the number of active funeral director and funeral director/embalmer licenses in the border states and the listed employment.

Funeral Director License and Employment Count in Border States		
State	Number of Active Licenses	Number Employed
Illinois	2,796	1,100
Kentucky	2,047	790
Michigan	2,133	1,000
Ohio	3,200 to 3,300	1,090
TOTAL	10,176 to 10,276	3,980

Approximately 10% of current border state employed funeral directors would be approximately 400 persons. For example *only*, if all 400 applied for a courtesy card and paid a \$10 fee, the revenue generated would be \$4,000. The \$10 fee is the equivalent of a duplicate pocket card fee charged by the BFCS.

Explanation of Local Expenditures:

Explanation of Local Revenues:

State Agencies Affected: Professional Licensing Agency; Board of Funeral and Cemetery Service.

Local Agencies Affected:

Information Sources: Marty Allain, General Counsel, Professional Licensing Agency, Kentucky Board of Embalmers and Funeral Directors, (502) 426-4589; Michigan Department of Licensing and Regulatory Affairs (517) 373-8376; Ohio Board of Embalmers and Funeral Directors (614) 466-4252; Illinois Department of Financial and Professional Regulation (217) 782-7524; U.S. Bureau of Labor Statistics.

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